

**THIS BALLOT MUST BE RECEIVED BY THE ALTMAN GROUP, INC. BY
5:00 P.M. PREVAILING EASTERN TIME
ON DECEMBER 19, 2003 IN ORDER TO BE COUNTED**

INSTRUCTIONS FOR CLASS 4 BALLOT

**PLEASE READ THE FOLLOWING
BEFORE COMPLETING YOUR BALLOT**

Return this Ballot by hand delivery, first class mail or overnight courier to: The Altman Group, Inc., Re: Congoleum Corporation – Plan Balloting, 60 E. 42nd Street, Suite 405, New York, New York 10165. **If your Ballot is not RECEIVED by 5:00 p.m. Prevailing Eastern Time on December 19, 2003, it will not be counted. Ballots submitted by facsimile or electronic transmission will not be counted.**

Each holder of a Class 4 Claim that votes must vote his or her entire claim to accept or reject the Plan and may not split such vote. Accordingly, any vote of a holder of a Class 4 Claim that attempts to partially reject and partially accept the Plan will not be counted. If this Ballot is signed and timely received by the Voting Agent, but does not designate either acceptance or rejection of the Plan for any particular claim, this Ballot will not be counted as either an acceptance or rejection of the Plan.

This Ballot is for voting purposes only and does not constitute and shall not be deemed a proof of claim or interest or an admission by Congoleum of the validity of a claim or interest.

By signing this Ballot, you make the following certifications:

- "I have been provided with a copy of the Disclosure Statement, Plan and accompanying exhibits."
- "I have the full power and authority under applicable non-bankruptcy or bankruptcy law to vote to accept or reject the Plan on behalf of the claimant listed on the reverse side."

PLEASE FOLLOW THESE INSTRUCTIONS TO COMPLETE YOUR BALLOT:

- Item 1** - Vote to accept or reject the Plan by marking an "X" in the box that corresponds to your choice.
- Item 2** - Print the amount of your claim.
- Item 3** - If the mailing address printed on your Ballot is incorrect, mark the address correction box and supply corrected address information.
- Item 4** – Print your telephone number.
- Item 5** - Read, sign and date the Ballot and print name of signatory and title of agent, if applicable.

Return the Ballot in the envelope provided.

**PLEASE CALL THE ALTMAN GROUP, INC. AT (800) 206-0007
IF YOU HAVE ANY QUESTIONS ABOUT THIS BALLOT.**